

Fairfield Union Local School District

Athletic Booster Meeting  
October 30, 2018  
Fairfield Union High School Cafeteria  
7:00 P.M.

MINUTES

1. Meeting Called to Order by the President at 7:05 p.m.
2. Attendance: President; Angi Marinacci-Young, Vice-President; Dana House, Treasurer; Tara Graham, Secretary; Denise Hoffmann, Athletic Director; Ryan Montgomery, RMS Cross Country Coach, Mike Graham, Dena Schmelzer and Sheri Burnside.
3. Secretary Report: Dana House moves to approve, Sheri Burnside seconds. All approve.
4. Treasurer Report: Investment account balance is \$16,462.51. Checking balance is \$49,094.32. Review of Fall Concession Report = \$14,545.53. The Swim team is purchasing a laptop. They will send the invoice once the purchase is complete. A suggestion is made for re-imburements: Coaches should send invoices to be turned in to the AB treasurer with in 30 days. The Block Out for a Cure Volleyball had the event cost taken from their allotment. Dana House moves to approve, Angi Marinacci-Young seconds. All approve.
5. Athletic Director Report: Amy Cunningham, a bus driver for the District, has been interviewed for the Winter Cheer Coach position. Still waiting on credentials and approval from the School Board. Shyna Gawell will continue as the competition team coach. Fall Banquets have been scheduled. Boys and Girls Soccer will be together for their banquet on November 13<sup>th</sup>. Football and cheer will be November 14<sup>th</sup>, Golf will be November 19<sup>th</sup>. Volleyball and Cross-Country teams have not scheduled their banquets yet. Patches are still back-ordered. Questions came about the possibility of exploring another company to get the items for the teams in a timely manner. There are students that have graduated and did not receive their earned items. MSL: Girls soccer is a runner up, boys soccer are the sectional champs. Cross-Country boys are Regional Qualifiers, Girls Cross-Country are 1<sup>st</sup> in the MSL and have qualified for State. Volleyball placed 6<sup>th</sup> and Golf are the MSL Champs. Mike Graham moves to approve, Sheri Burnside seconds. All approve.

6. Old Business: Concessions: Dena Schmelzer reports that the volunteers were great. She met A lot of people and enjoyed those that showed up and worked well together to support their teams and the students. It was a lot more work than she had expected. Dena Schmelzer suggests that a Co-Manager be sought after to be trained for the winter and or spring seasons as she will not continue beyond this year. Dena is giving notice that she will be stepping down from Concessions Manager and not continuing the position for the next school year. A discussion centered around the need for volunteers for the winter season. It was decided that 3 volunteers will be needed for JV and 4 for Varsity. The Maintenance department will be asked to move the big Popcorn Machine from the outside concession area to the indoor area. It was also decided that Adults Only should run the popcorn machine and not allow students for safety and product awareness issues.
  
7. New Business: Sponsorships may become a joint venture with the Athletic Department in order to get bigger sponsors, such as corporate businesses for a full year and not just per season. The discussion took place to consider the joint venture to allow for the possibility of digital scrolls, monitors and better scoreboards to enable and plan for technology updates in order to compete with others. This could also present broadcast capabilities for sponsorship(s) that may be acquired. A committee will be formed for the purpose to develop a plan for proposals and letters to be drafted for solicitation and sponsorship levels and what they may entail for the proposed pricing. It is understood that this plan will be subject to district approval and the Maintenance and IT departments will need to be considered for implementation and maintaining of suggested items. The committee will develop a written plan and prepare the necessary draft for submission to allow it to go through the approval processes. Angi Marinacci-Young moves for the committee development and joint Sponsorship venture with the Athletic Department, Dana House seconds. All Approve. Winter sponsors are coming in and an order for programs will be placed soon. However, the order will be less due to the loss of interest and the lack of sales during the Fall season. Thank You cards are also being sent out to the Fall sponsors.

The next meeting will be Wednesday November 28, 2018

Adjournment: Mike Graham moves to adjourn at 8:30 p.m. Dena Schmelzer seconds. All approve.

Pres   x   VP   x   Tres   x   Sec   x   Other   x

**Fairfield Union Athletic Boosters**

**Treasurer's Report October 2018**

As of October 30, 2018:

**Checking Account: \$49,094.32**

(Including Fall Concessions: \$14,545.53)

**Investment Account: \$16,462.51**

As of 9-30-18

**Total: \$65,556.83**

**Expenses:**

Coaches allotments: \$28,100.00

Spent: \$13,024.40

Balance: \$15,075.60

AB scholarships: \$0

**Balance: \$50,481.23**