

Fairfield Union Local School District

Athletic Booster Meeting

July 25, 2018

Fairfield Union High School Library

7:00 P.M.

MINUTES

1. Meeting Called to Order by the President at 7:05 p.m.
2. Attendance: President – Angie Marinacci-Young; Vice-President – Dana House; Treasurer – Tara Graham; Athletic Director – Ryan Montgomery; Scott Johns; Dena Schmelzer, RMS Cross Country Coach, Mike Graham, Melissa Burton – Band Booster President; Jason Squires – Band Booster Treasurer; and Jill Squires.
3. Secretary Report: Denise Hoffmann was unable to attend. No report available.
4. Treasurer Report: Tara Graham advised us that our starting balance in our checking account was \$10,347.98. Tara stated that the invoice from Minuteman Press and the OYB custodians were paid leaving an ending balance of \$9,521.00. In our investment account our balance is \$45,822.04. This week Tara transferred \$30,004.00 out of this account bringing the balance to \$14,898.96. The \$30,004.00 check from our investment account should be received this week and will be deposited into our checking account.
5. Athletic Director Report:

Weight Room: Ryan Montgomery thanked the Athletic Boosters for providing the funds for the new weight room. Ryan stated that he has been getting lots of great feedback from coaches, alumni and students. Also, Ryan mentioned that they will be watching and making sure that all individuals who use the facility obey the rules and keep it in great condition.

Working Concessions: Ryan Montgomery stated that all the coaches are on board with the 50/50 split and they are okay with getting their sport parents to work their games.

Alumni Cheerleading Night – Week 2 of our football season this year we will be playing Jackson at home (Friday, August 31<sup>st</sup>) and will be hosting the FUHS alumni cheerleaders. Ryan Montgomery asked that we get this date out on social media, the Booster site, etc. so we have great participation.

Volleyball: The coach from the volleyball team has requested to purchase some items from Walmart which will cost around \$618. An I-pad to record Hudl for scorekeeping, an aluminum tripod, etc. Angi Marinacci-Young moves to approve the request. Sheri Burnside seconds. All Approve.

6. New Business: Angi Marinacci-Young introduced Melissa Burton and Jason & Jill Squires from the FUHS Band Boosters.

Hospitality – Jason & Jill Squires asked about providing meal tickets for the visiting band members for all home games. The ticket would get them a hotdog and drink (no substitutions). If the individual wanted additional items from the concession stand they would have to purchase those items with their own money. They mentioned that most schools are doing this now. Also, it was discussed to open a 3<sup>rd</sup> window on the concession stand to help better serve the visiting band members as well as our own since they have limited time. The Band Boosters would have someone there to accept the meal tickets.

Pizza Wagon – Melissa Barton inquired if we would be adding pizza to our menu this year at our concession stand? If not, they asked if it would be possible for them to have their pizza wagon (that they use at the fair) on the visiting side of the football field and sell pizza as one of their fundraisers. Melissa stated that they would be using Cristys Pizza and would probably be selling a slice for \$3.00 and a whole pizza for \$12.00. Melissa also asked about having water/pop at the wagon. After their presentation they left and were told that we would discuss and let them know. After our discussion, it was decided that if they wanted to sell water/pop in their pizza wagon they needed to purchase it from the Athletic Boosters, non-negotiable and we would try this for one year and see how it worked out. Scott Johns moves to approve the Pizza Wagon, Dena Schmelzer seconds. All Approve.

New Grill: Angi Marinacci-Young, Dena Schmelzer and Dana House have been looking for the perfect grill for our concession stand and they found one for under \$350.00. At one of our last meetings, Brook Conrad offered to donate the tanks for the grill for free. Dana offered to have the grill shipped to her house and assemble it. Angi Marinacci-Young moves to approve the purchase of the new grill. Scott Johns seconds. All Approve.

With the new grill there was talk about possibly adding brats and hamburgers to our menu. The rest of the menu would stay exactly as it is.

Pepsi Sales: Dena Schmelzer updated us that she was able to sell some of the expired Pepsi products to a family for \$250.00. She brought up the Pepsi refrigerators, their

location and having the broken ones picked up. Dana House let us know that she had reached out to Pepsi and is working with a new rep regarding our past invoices, etc. She is having much better luck and this person has promised that things will get worked out. Dana requested to take over dealing with the Pepsi and of course everyone unanimously said "Yes!". This new rep did tell Dana that they would not waive the late fees but will give us 5 free cases of water. Dana also mentioned about switching from bottles to cans which was noted that it would be very cost effective. A case being \$11.00 vs. \$23.00 for bottles. Angi asked for Dena to get with Dana and advise her of what has been going on and to get her a list of the broken items. Angi advised Dana that if she has any problems to feel free to refer the representative to her and she would take care of it.

Amazon Smiles: Dana House brought up this organization that you receive .5% donation of the price of your eligible Amazon Smile purchases. These monies will go directly into the Booster's checking account. Dana said that she would share the link via Facebook for all Fairfield Union parents to add this to their Amazon account. Dana will get with Tara to get this working so we can start receiving the money. Every little bit helps!

August Athletic Booster Meeting Date: Angi Marinacci-Young requested that the August meeting be moved to August 22<sup>nd</sup> due to other commitment. All Booster members approved this request.

Money Transfer to Safe: Angi Marinacci-Young talked about the large cash intake at the concession stand and the security issue and getting the money into the school safe. It was decided that an Administrator, Athletic Director or Deputy Rarrey would stop by the concession stand and take it with them to the school and place in the safe.

## 7. Old Business

Angi Marinacci-Young let everyone know that Dana House accepted the Vice-President nomination and Tara Graham accepted the Treasurer nomination.

Homecoming Parade: We are still trying to figure out a good date for this event. Ryan Montgomery is trying to move a few sporting events around. We have it tentatively set for Monday, September 17<sup>th</sup>.

Allotments: The allotment this year is \$28,100 which will be divided between our 15 sport teams. Each team also receives an additional \$550 to add to their allotment from the concession's profit. Angi Marinacci-Young reminded us all that the teams either need to spend all of it or keep all of it and they have up to 2 years to do so. If any team's coaches have questions, please direct them to Angi Marinacci-Young and she will

explain how the allotments work. Scott Johns moves to approve the allotment for this year. Dana House seconds. All Approve.

Programs: Dana House gave us an update on the programs and soliciting of advertisers. She has two big meetings coming up this Friday in which one wants to be a full-year sponsor and the other wants to sponsor something bigger. Businesses are slowly sending information and money in for ads/sponsorship. Dana has received \$2,500 so far of sponsorship money, but has expectation of around \$4,035 by due date. Dana has been working with Dave from Minuteman Press on a new cover for our programs. She also has been working with Dave Saunders but is waiting to confirm dates of team pictures. Dana will be taking over from Deanna Throckmorton the senior banners for all sports. Go Dana! Also, The Boosters discussed possibly having the ad/sponsorship banners displayed all year on the fence through football, soccer and track seasons.

Dave Saunders Pics: Ryan Montgomery will be getting these dates to us as soon as they have been confirmed.

OYB Basketball Tournament: Scott Johns gave us a conservative guess of a \$5,000 profit this year. Scott reminded us that he is stepping down from running this event. He said that Coach Alex Eversole and Coach Travis Shaeffer will be taking over running this Tournament as one of their fundraisers. They will need to provide the workers for this event. The Athletic Boosters will still hold on to the profit from the concessions.

Jackie Beal – Online Shopping: ???

2017-2018 Booster Sponsorship Recipients – The 4 scholarship recipients will be coming our way. They will need to provide a transcript of grades and they will receive the \$1000 scholarship.

The next meeting will be Wednesday, August 22<sup>nd</sup>.

Adjournment: Angi Marinacci-Young moves to adjourn at 8:40 p.m. Dana House seconds. All approve.

Pres  VP  Tres  Sec  Other

The following monthly meeting will be Wednesday, September 26<sup>th</sup>